

## **RESOLUTION NO. 3219**

### **A RESOLUTION OF THE CITY OF WILSONVILLE ADOPTING THE 2026 REPUBLIC SERVICES RATE SCHEDULE FOR COLLECTION AND DISPOSAL OF SOLID WASTE, RECYCLABLES, ORGANICS, AND OTHER MATERIALS.**

WHEREAS, Ordinance No. 883, adopted by the City Council in November 2023, amended and restated the Franchise Agreement for Solid Waste Management and Collection with the City of Wilsonville (the “Franchise Agreement”); and

WHEREAS, Republic Services is the “Franchisee” under the Franchise Agreement; and

WHEREAS, as stated in Article VIII (titled “Establishment and Modification of Service Rates”), Section 2 (titled “Annual Service Rate Adjustment”) of the Franchise Agreement, the City’s goal is to allow Republic Services a permitted Operating Margin of ten percent (10%) of Gross Revenues, but no less than eight percent (8%) and no greater than twelve percent (12%) (“Operating Margin” and “Gross Revenues” are terms defined in the Franchise Agreement); and

WHEREAS, the City worked with Chris Bell, CPA, of Bell and Associates, to review Republic Services’ financial data to determine its Operating Margin in accordance with the Franchise Agreement and to recommend whether Service Rates (as defined in the Franchise Agreement) should be adjusted pursuant to the terms of the Franchise Agreement; and

WHEREAS, as stated in the Solid Waste Collection Rate Report dated October 2025 prepared by Chris Bell, attached herein as **Exhibit A** (referred to herein as the “Rate Report”), Chris Bell determined that Republic Services’ cumulative Operating Margin for calendar year 2023 is projected to be 5.9%; and

WHEREAS, in accordance with Article VIII, Section 3 (titled “Extraordinary Rate Increase”) of the Franchise Agreement, Republic Services submitted a written request for an extraordinary rate increase dated September 29, 2025 (the “Written Request”), which includes a list of factors that Republic Services cites as justification for its request for increased Service Rates; and

WHEREAS, City Council desires to increase Service Rates pursuant to Article VIII, Section 3 of the Franchise Agreement, based on the extraordinary or unanticipated events articulated in the Written Request and the Rate Report; and

WHEREAS, in order to allow Republic Services to achieve the target Operating Margin of ten percent (10%), the Rate Report recommend increasing Service Rates on a cost-of-service basis as described in the Solid Waste and Recycling Rate Supplemental Memo attached as **Exhibit B**; and

WHEREAS, such new Service Rates are detailed in the Republic Services Rate Schedule attached hereto as **Exhibit C**.

NOW, THEREFORE, THE CITY OF WILSONVILLE RESOLVES AS FOLLOWS:

Section 1. The Wilsonville City Council hereby accepts and adopts the findings and recommendations of the Rate Report (Exhibit A) and the Supplemental Memo (Exhibit B).

Section 2. The Wilsonville City Council hereby approves an extraordinary rate increase pursuant to Article VIII, Section 2 of the Franchise Agreement, based on the extraordinary or unanticipated events outlined in this Resolution No. 3219.

Section 3. The Wilsonville City Council hereby approves and adopts the Republic Services Rate Schedule (Exhibit C), which will go into effect on January 1, 2026.

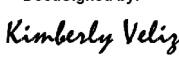
Section 3. Effective Date. This Resolution is effective upon adoption.

ADOPTED by the Wilsonville City Council at a regular meeting thereof this 15th day of December, 2025, and filed with the Wilsonville City Recorder this date.

Signed by:  
  
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Shawn O'Neil, Mayor

ATTEST:

DocuSigned by:  
  
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Kimberly Veliz, MMC, City Recorder

**SUMMARY OF VOTES:**

Mayor O'Neil	Yes
Council President Berry	Yes
Councilor Cunningham	Yes
Councilor Shevlin	Yes
Councilor Scull	Yes

**EXHIBITS:**

- A. City of Wilsonville 2025 Solid Waste Collection Rate Report (Bell & Associates)
- B. City of Wilsonville Solid Waste and Recycling Rate Supplemental Memo for City Council (Bell & Associates)
- C. Republic Services Rate Schedule for Collection and Disposal of Solid Waste, Recyclables, Organics, and Other Materials (Effective January 1, 2026)



WILSONVILLE  
OREGON

**City of Wilsonville**  
**2025 Solid Waste Collection Rate Report**

Bell & Associates / October 2025



# City of Wilsonville

## 2025 Solid Waste Collection Rate Report

Bell & Associates / October 2025

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## Background of Solid Waste Review

The City of Wilsonville (City) contracted with Bell & Associates, a consulting firm with expertise in solid waste collection operations, to provide the City with solid waste and recycling consulting services. Republic Services (Republic) submitted the annual Detailed Cost Report (DCR) to its franchised jurisdictions, including Wilsonville.

## Annual Cost Report

Waste and recycling collection within Wilsonville is accomplished under an exclusive franchise agreement between Republic and the City. The DCR is designed to help the City determine the adequacy of collection rates payable by City residents to Republic. The DCR provides line-item costs and revenues associated with providing services within the City. The DCR's format enables the calculation of service costs for each line of business (cart, container, and drop box). Cart collection is primarily for residential customers, whereas business customers are serviced with a container. Reported results were analyzed by Bell & Associates, and the following tasks were completed:

- a. Analyze reported route collection hours to the reported customer counts for each line of business.
- b. Using a predictive test of revenue for each line of business, ensure the reported revenues are reasonable for the number of reported customers.
- c. By thoroughly reviewing the reported direct cost line items, determine if the expense is reasonable in relation to the customer and operational data entered from the detailed cost report.
- d. Utilize a predictive test of disposal to determine if the reported disposal expense is reasonable.
- e. Using the reported administrative line items, determine if the expense is reasonable compared to the operational data entered from the detailed cost report.
- f. Review the costs between Wilsonville and Republic's other franchised collection operations to determine reasonable allocations.
- g. Compare reported revenues and expenses to results from previous years' review.

Adjustments were made to the data submitted by Republic, based on the application of the tasks above, which reduced the reported costs and increased the profitability of services provided to Wilsonville customers.

## Adjusted Report for 2024

Table 1 details the return for each collection service provided within the Wilsonville franchise collection system.

**Table 1: Adjusted 2024 Wilsonville Results**

Description	Roll Cart	Container	Drop Box	Composite
Revenues	\$2,402,347	\$3,062,487	\$3,101,054	\$8,565,888
Allowable Costs for Rates	\$2,291,000	\$2,571,477	\$3,047,652	\$7,910,129
Franchise Income	\$111,347	\$491,010	\$53,402	\$655,759
<b>Margin (Income / Revenue)</b>	4.6%	16.0%	1.7%	7.7%

## Projected Results for 2025

Specific line item expenses from the adjusted 2024 report were escalated to project the results for 2025-26 using assumptions based on the February 2025 rate increase, increased disposal, labor agreement between Republic and the union drivers, administrative wages, health insurance, and estimated inflation. Table 2 summarizes the assumptions.

The assumptions used for the 2025 projection include:

- Two unions represent Republic drivers. The Teamsters represent Keller Drop Box, the union operating in Wilsonville. Keller's contract was renewed in 2024. Hourly wages increased from \$31.54 in December 2024 to \$32.84 in December 2025.
- Union Health insurance will increase by 8%.
- The disposal fees and taxes assessed by Metro increased by \$8.45 per ton on July 1, 2025. The total increase for disposal is calculated at 5.5% for 2025.
- CPI Inflation increased by 2.60% during the first six months of 2025. Management and administrative labor costs are projected to grow at the inflation rate.
- The sunset of the federal tax credits for natural gas expired on December 31, 2024. The increase in fuel for 2025 is 39.9%.

**Table 2: Line Item Inflation Assumptions for 2025**

Expense	Change
Union Driver Wages	4.10%
Health Insurance	8.00%
Waste Disposal	8.53%
CPI Inflation	2.24%
Fuel	39.3%

## Projected 2025 Expenses

The estimated increases noted above were applied to the 2024 expenses and summarized in Table 3 for all operations. Table 4 on the next page summarizes the impact of the increased costs.

**Table 3: Projected 2025 Financial Performance for Wilsonville**

Revenue / Expense Description	Adjusted	Projected	\$ ▲	% ▲
Collection Revenue	\$8,565,888	\$8,910,034	\$344,146	4.02%
SW and Yard Debris Disposal	\$3,620,201	\$3,893,946	\$273,745	7.56%
Recycling Processing	\$167,115	\$167,115	\$-	0.00%
Labor Expenses	\$1,943,942	\$2,033,209	\$89,267	4.59%
Truck, Fuel, and Repair	\$831,063	\$890,348	\$59,285	7.13%
Equipment and Containers	\$137,825	\$148,390	\$10,565	7.67%
Franchise Fees	\$409,451	\$441,097	\$31,646	7.73%
Other Direct Expense	\$185,079	\$186,293	\$1,214	0.66%
Management & Administration	\$615,453	\$623,465	\$8,012	1.30%
Total	\$7,910,129	\$8,383,863	\$473,734	5.99%
Franchise Income	\$655,759	\$526,171	(\$129,588)	-19.76%
Margin	7.7%	5.9%		-1.8%

**Table 4: Estimated 2025 Financial Results for Collection Services in Wilsonville**

Description	Roll Cart	Container	Drop Box	Composite
Revenues	\$2,477,138	\$3,153,149	\$3,279,747	\$8,910,034
Allowable Costs for Rates	\$2,395,689	\$2,739,103	\$3,249,071	\$8,383,863
Franchise Income	\$81,449	\$414,046	\$30,676	\$526,171
Return on Revenues	3.3%	13.1%	0.9%	5.9%

## Rate Adjustment

The results of collection operations for the current year are estimated to generate a return of 5.9% (Table 4) for the composite; therefore, a rate adjustment is necessary to increase the return. The Wilsonville Solid Waste Management Ordinance No. 883, Article VIII, Section 2, states:

2. It is the goal of Council to provide Franchisee with a target Operating Margin of ten percent (10%) of Gross Revenues, but no less than eight percent (8%) and no greater than twelve percent (12%). Except as provided in Section 3 of this Article [regarding Extraordinary Rate Increase], the Service Rate will be adjusted annually under the following circumstances:

d. If the expected Operating Margin in the next calendar year is less than eight percent (8%) of Gross Revenues and Franchisee is not entitled to an Extraordinary Rate Increase provided in Section 5 below, Service Rates will be adjusted to reflect one hundred twenty-five percent (125%) of the percentage increase, if any, in the CPI. For clarity, the table below illustrates the percent of the CPI increase, if any, that will be applied to the Service Rates depending on the **projected** Operating Margin:

Operating Margin	Percent of CPI Increase, If Any
12% or greater	No adjustment
10% up to, but not including, 12%	75% of CPI increase
8% up to, but not including, 10%	100% of CPI increase
Less than 8%	125% of CPI increase

The CPI<sup>1</sup> increased from June 2024 to June 2025 by 2.64%. When adjusted by 125%, the amount increases to 3.30%. Attachment C shows proposed rates for service with a 3.30% increase applied to all service categories and cart sizes, in accordance with Article VIII, Section 2.d of the franchise agreement.

<sup>1</sup> CPI index: CPI-Urban Wage Earners and Clerical Workers (Current Series), All Items in West – Size Class A

## Additional Consideration

The stated goal of the Council, as articulated in the franchise agreement, is to provide Republic with a target Operating Margin of ten percent (10%) of Gross Revenues. In order to meet this target, Republic's projected revenue for 2025 must increase by approximately \$516,000 (i.e., by more than \$227,000). Applying an even increase of 3.30% as described above, not including drop box disposal<sup>2</sup>, would generate approximately \$227,000 of revenue, but this revenue won't be realized until 2026. Collection expenses for 2026 weren't estimated for this year's rate review. It is highly unlikely that a January 1, 2026, 3.3% CPI rate adjustment will increase the overall return in 2026 above 8%.

Republic may decide to submit a request for an extraordinary rate increase under Article VIII, Section 3 of the Franchise Agreement, which reads as follows:

In the event an extraordinary or unanticipated event, including a change in law, a change in disposal site, an adjustment to the disposal rate by Metro, or a mandate from a government entity to provide a new type of Service, causes an increase greater than two percent (2%) in Franchisee's annual cost for Allowable Expenses, and is projected to decrease Franchisee's Operating Margin below eight percent (8%) of Gross Revenues, then Franchisee may submit a written request to the City Manager or designee for an Extraordinary Rate Increase.

If Republic submits a request for an extraordinary rate increase, and if the Council wants to consider that request, this DCR can be amended to provide information to inform a conversation regarding an appropriate rate increase. If Council is interested in this information, Bell & Associates should be directed regarding the following questions:

1. Is Council interested in adjusting rates differently by category (i.e., providing a relatively larger rate increase for roll cart and drop box service, given the projected rates of return of 3.3% and 0.9% for those categories, versus the increase for container service, given the projected rate of return of 13.1%)?
2. Is Council interested in adjusting rates differently by cart size? In past years, Council has been interested in incentivizing the creation of less waste by implementing smaller rate increases for smaller cart and container sizes.
3. Alternatively, is Council only interested in adjusting rates across all three categories and all cart sizes by the same percentage

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<sup>2</sup> Disposal for drop box disposal is a separate charge that is the actual cost for the disposal of the material collected and is directly passed through and paid by the customer. The disposal amount varies by weight and material type and is unknown until the contents of the box are weighed; therefore, this amount varies each time the service is provided to the customer.

## Attachment A – Adjusted 2024 Results

*Adjusted*  
**Return on Revenues**  
**City of Wilsonville January 1 to December 31, 2024**

Collection & Service Revenues	Residential Service						Commercial Service			Drop Box	Grand Totals
	Solid Waste		Recycling		Yard Debris		Solid Waste		Recycling		
<b>2,359,936</b>							<b>3,018,222</b>			<b>3,101,054</b>	<b>8,565,888</b>
<b>Direct Costs of Operations</b>		<b>Monthly \$ per Can/Cart</b>		<b>Monthly \$ per Can/Cart</b>		<b>Monthly \$ per Can/Cart</b>		<b>Monthly \$ per Yard</b>		<b>Monthly \$ per Yard</b>	
Disposal Expense	1,053,083	556.377	513,909	86,517	1.20	220,543	992,441	628,705	80,598	0.51	2,897,536
Labor Expense			278,364	3.86	305,961	4.25	156,951	353,610	2.24	348,175	320.03
Truck Expense			108,540	1.51	121,067	1.68	61,456	155,199	0.98	151,313	32.21
Equipment Expense			14,518	0.20	16,036	0.22	13,180	25,440	0.16	19,080	84.67
Franchise Fees			111,263	1.54	0	-	0	138,085	0.88	0	233,488
Other Direct Expense			26,489	0.37	26,796	0.37	11,774	30,296	0.19	29,539	39.47
<b>Indirect Costs of Operations</b>	<b>218,077</b>						<b>248,323</b>			<b>150,444</b>	<b>616,844</b>
Management Expense	16,585	0.23		9.1%			14,630	0.09	8.1%	10,149	41,364
Administrative Expense	79,407	1.10					70,046	0.44		48,627	198,080
Other Overhead Expenses	122,085	1.69			\$ 789.00		163,647	1.04		91,688	377,400
<b>Total Cost</b>	<b>2,291,441</b>						<b>2,572,099</b>			<b>3,047,980</b>	<b>7,911,520</b>
<b>Less Unallowable Costs</b>	<b>441</b>			<b>(0.01)</b>			<b>622</b>			<b>328</b>	<b>1,391</b>
<b>Allowable Costs</b>	<b>2,291,000</b>						<b>2,571,477</b>			<b>3,047,652</b>	<b>7,910,129</b>
Franchise Income	111,347						491,010			53,402	655,759
<b>Carts/Yards/Drop Box Pulls</b>	<b>6,006</b>				<b>5,706</b>		<b>157,768</b>		<b>123,916</b>	<b>5,916</b>	
<b>Revenues</b>	<b>2,402,347</b>						<b>3,062,487</b>			<b>3,101,054</b>	<b>8,565,888</b>
<b>Direct Costs of Operations</b>	<b>2,073,364</b>			<b>86%</b>			<b>2,323,776</b>		<b>76%</b>	<b>2,897,536</b>	<b>7,294,676</b>
<b>Indirect Costs of Operations</b>	<b>218,077</b>			<b>9%</b>			<b>248,323</b>		<b>8%</b>	<b>150,444</b>	<b>616,844</b>
<b>Total Cost</b>	<b>2,291,441</b>						<b>2,572,099</b>			<b>3,047,980</b>	<b>7,911,520</b>
<b>Less Unallowable Costs</b>	<b>441</b>			<b>0%</b>			<b>622</b>		<b>0%</b>	<b>328</b>	<b>1,391</b>
<b>Allowable Costs</b>	<b>2,291,000</b>						<b>2,571,477</b>			<b>3,047,652</b>	<b>7,910,129</b>
Franchise Income	111,347						491,010			53,402	655,759
<b>Return on revenues</b>	<b>4.63%</b>						<b>16.03%</b>			<b>1.72%</b>	<b>7.66%</b>

## Attachment B – Projected 2025 Results

**Projected 2025 Results**  
**Return on Revenues**  
**City of Wilsonville**

	Projected 2025 Results						Grand Totals	
	Solid Waste		Residential Service		Commercial Service			
	Recycling	Yard Debris	Solid Waste	Recycling	% ▲from prior year			
<b>Collection &amp; Service Revenues</b>	<b>2,434,038</b>	<b>3.1%</b>	<b>26,565</b>	<b>16,535</b>	<b>3,108,165</b>	<b>3.0%</b>	<b>8,909,683</b>	
Direct Costs of Operations	1,123,030	573,956	477,863	1,828,575	659,679	3,096,627	7,759,730	
Disposal / Processing Expense	557,643	8.5%	86,517	0.0%	1,076,898	8.5%	2,033,271	
Labor Expense	290,952	4.5%	320,010	4.6%	370,229	4.7%	523,374	
Truck Expense	111,472	2.7%	124,336	2.7%	169,918	9.5%	255,844	
Equipment Expense	14,560	0.3%	16,083	0.3%	13,204	0.2%	59,743	
Franchise Fees	121,702	9.4%	0	0	155,408	12.5%	163,970	
Other Direct Expense	26,701	0.8%	27,010	0.8%	11,868	0.8%	60,425	
<b>Indirect Costs of Operations</b>	<b>221,179</b>			<b>251,273</b>		<b>152,404</b>	<b>624,856</b>	
Management Expense	16,957	2.2%		14,958	2.2%	10,376	42,291	
Administrative Expense	81,406	2.5%		71,809	2.5%	49,850	203,065	
Other Overhead Expenses	122,816	0.6%		164,506	0.5%	92,178	379,500	
<b>Less Unallowable Costs</b>	<b>441</b>			<b>622</b>		<b>328</b>	<b>1,391</b>	
<b>Revenues</b>	<b>2,477,138</b>			<b>3,153,149</b>		<b>3,279,396</b>	<b>8,909,683</b>	
Direct Costs of Operations	2,174,849	4.9%		2,488,254	7.1%	3,096,627	7,759,730	
Indirect Costs of Operations	221,179	1.4%		251,273	1.2%	152,404	624,856	
Total Cost	2,396,028	4.6%		2,739,527	6.5%	3,249,031	8,384,586	
Less Unallowable Costs	441			622		328	1,391	
Allowable Costs	2,395,587			2,738,905		3,248,703	8,383,195	
Franchise Income	81,551			414,244		30,693	526,488	
<b>Projected Return on Revenues</b>	<b>3.29%</b>			<b>13.14%</b>		<b>0.94%</b>	<b>5.91%</b>	
2024 Return on Revenues	4.63%			16.03%		1.72%	7.66%	

## Attachment C – Rate Sheet Comparison of Current Rates and Proposed New Rates

### ROLL CART SERVICE RATES

#### Residential Single-Family Dwellings and Condominium Communities

##### Residential Single-Family Dwelling Garbage Cart

Includes 65 gallon recycling cart, 18 gallon glass recycling bin, and 65 gallon yard debris/organics cart service

	2025 Rate	Rate %
20 gallon	\$23.20	3.30%
35 gallon	\$30.56	
65 gallon	\$39.75	

##### Charbonneau Garbage Cart

Charbonneau District only is yard debris/organics exempt due to privately-paid district-wide landscaping debris removal service

Includes optional 65 gallon recycling cart and 18 gallon glass recycling bin service		
20 gallon	\$20.21	\$20.88
35 gallon	\$23.95	\$24.74
65 gallon	\$33.67	\$34.78
Add Optional 65 gallon yard debris/organics cart service	\$8.52	\$8.80

##### Condominium Garbage Cart

Includes 65 gallon recycling cart, 18 gallon glass recycling bin, and 65 gallon yard debris/organics cart service	2025 Rate	Rate %
20 gallon	\$23.20	3.30%
35 gallon	\$30.56	
65 gallon	\$39.75	

##### Recycle+ Opt-In Additional Recycling Collection Service

Base Charge * (billed monthly)	2025 Rate	Rate %
Curbside Collection placed within 3 feet of street (each time/occurrence)	\$9.25	\$9.56
Non-Curbside Collection* placed 5-150 feet from street (each time/occurrence)	\$11.70	\$12.09
Non-Curbside Collection * placed over 150 feet from street (each time/occurrence)	\$13.00	\$13.43

\* Non-Curbside Collection Receptacle is placed in mutually agreed-upon location, such as the door step next to the garage, on the front porch by door, etc.

##### Alternative and Special Collection Services

2025 Rate	Rate %
\$12.87	3.30%
\$11.53	
\$8.52	
\$17.58	

##### Additional / Extra Service

2025 Rate	Rate %
\$72.53	3.30%
\$76.01	
\$76.01	
\$12.32	
\$24.30	
\$6.72	
\$6.72	
\$14.55	
\$18.13	
\$18.13	

##### Temporary Clean-Up Container

2025 Rate	Rate %
\$133.32	3.30%
\$95.94	
\$6.49	

## Commercial Container Services – Rate per Month

### 2025 Schedule

Container Size	Rate - 1 stop per week	Rate - 2 stops per	Rate - 3 stops per	Rate - 4 stops per	Rate - 5 stops per	Rate - 6 stops per
1 yard	\$ 116.26	\$ 226.31	\$ 327.28			
1.5 yard	\$ 152.63	\$ 291.44	\$ 428.59			
2 yard	\$ 196.96	\$ 376.60	\$ 555.86	\$ 745.54	\$ 933.45	\$ 1,124.52
3 yard	\$ 267.89	\$ 517.73	\$ 769.01	\$ 1,040.53	\$ 1,309.61	\$ 1,578.15
4 yard	\$ 347.36	\$ 680.05	\$ 1,011.90	\$ 1,370.93	\$ 1,726.64	\$ 2,081.59
5 yard	\$ 421.73	\$ 817.88	\$ 1,225.35	\$ 1,661.07	\$ 2,093.16	\$ 2,523.64
6 yard	\$ 482.51	\$ 941.33	\$ 1,419.45	\$ 1,925.53	\$ 2,426.82	\$ 2,927.24
8 yard	\$ 635.55	\$ 1,241.67	\$ 1,873.81	\$ 2,545.12	\$ 3,209.44	\$ 3,872.38

### 2026 CPI Schedule

Rate % 3.30%	Rate - 1 stop per week	Rate - 2 stops per week	Rate - 3 stops per week	Rate - 4 stops per week	Rate - 5 stops per week	Rate - 6 stops per week
1 yard	\$ 120.10	\$ 233.78	\$ 338.08			
1.5 yard	\$ 157.67	\$ 301.06	\$ 442.74			
2 yard	\$ 203.46	\$ 389.03	\$ 574.21	\$ 770.15	\$ 964.26	\$ 1,161.63
3 yard	\$ 276.73	\$ 534.81	\$ 794.39	\$ 1,074.87	\$ 1,352.83	\$ 1,630.23
4 yard	\$ 358.83	\$ 702.49	\$ 1,045.29	\$ 1,416.17	\$ 1,783.62	\$ 2,150.29
5 yard	\$ 435.65	\$ 844.87	\$ 1,265.78	\$ 1,715.89	\$ 2,162.23	\$ 2,606.92
6 yard	\$ 498.43	\$ 972.39	\$ 1,466.30	\$ 1,989.07	\$ 2,506.91	\$ 3,023.84
8 yard	\$ 656.52	\$ 1,282.64	\$ 1,935.65	\$ 2,629.11	\$ 3,315.35	\$ 4,000.17

### Extra Container Pickup

Container Size	2025 Rate	Rate %
		3.30%
1 yard	\$38.37	\$39.64
1.5 yard	\$50.37	\$52.03
2 yard	\$65.00	\$67.15
3 yard	\$88.40	\$91.32
4 yard	\$114.63	\$118.41
5 yard	\$139.17	\$143.76
6 yard	\$159.23	\$164.48
8 yard	\$209.73	\$216.65

### MF/Com Cart Service

Size	2025 Rate	Rate %
		3.30%
35 gallon cart	\$23.15	\$23.91
65 gallon cart	\$35.80	\$36.98
90 gallon cart	\$44.90	\$46.38

### Additional Recycling Services – Drop Box and Commercial

Apt Units	2025 Rate	Rate %
		3.30%
1-99	\$146.18	\$151.00
100-199	\$2.56	\$2.64
200-299	\$2.02	\$2.09
300-399	\$1.77	\$1.83
400+	\$1.73	\$1.79

### Miscellaneous Service Rates – Hourly Hauling Rate

Service	2025 Rate	Rate %
		3.30%
1 truck + 1 driver	\$111.15	\$114.82
1 truck + 1 driver	\$140.37	\$145.00

## Drop Box / Compactor Rates Haul Rates

Container Size	2025 Rate	Rate %
		3.30%
10-29 yard drop box	\$131.00	\$135.32
30 yard drop box	\$147.00	\$151.85
40 yard drop box	\$166.00	\$171.48
10-19 yard compactor	\$131.00	\$135.32
20-29 yard compactor	\$147.00	\$151.85
30-39 yard compactor	\$204.00	\$210.73
40+ yard compactor	\$271.00	\$279.94

### Additional Drop Box Fees

#### Service

Drop Box Delivery Fee	\$59.50	\$61.46
Fee for less than 1 haul per	\$22.00	\$22.73
Round-trip box (per haul)	\$39.50	\$40.80

### Drop Box Rental Fees

Drop Box Size	Rate
10 yard - After 48 hours	\$9.50
20 yard - After 48 hours	\$9.50
30 yard - After 48 hours	\$10.45
40 yard - After 48 hours	\$12.50
10 yard - Monthly	\$89.00
20 yard - Monthly	\$89.00
30 yard - Monthly	\$94.00
40 yard - Monthly	\$99.00
	\$9.81
	\$9.81
	\$10.79
	\$12.91
	\$91.94
	\$91.94
	\$97.10
	\$102.27

Type of Service	2025 Rate	Rate %
Hauler will charge the reasonable cost of collection and disposal; charge to be related to a similar schedule fee where possible.		3.30%
<b>Appliances:</b>		
Large appliances that contain Freon (accessible at curb)	\$52.60	\$54.34
Large appliances without Freon (accessible at curb, Freon removal certificate required for pick up)	\$30.20	\$31.20
<b>Bathtub / Sink / Toilet:</b>		
Fiberglass tub/shower	\$46.75	\$48.29
Sinks without cabinet	\$17.55	\$18.13
Toilet	\$23.40	\$24.17
<b>Carpets:</b>		
Rug	\$17.55	\$18.13
<b>E-Waste (Electronic Devices) Removal:</b>		
TV under 25", PC monitor, laptop	\$17.55	\$18.13
TV over 25"	\$35.10	\$36.26
TV console, TV projector, copiers	\$46.75	\$48.29
<b>Furniture:</b>		
Hide-a-bed	\$46.75	\$48.29
Small furniture – recliner chair, office chair, crib, coffee table, patio table, cabinets, etc.	\$23.40	\$24.17
Large furniture – full sized couch, dining table, dresser, etc.	\$35.10	\$36.26
<b>Mattresses:</b>		
Twin mattress/box spring (set)	\$23.40	\$24.17
Double/queen mattress/box spring (set)	\$35.10	\$36.26
King mattress/box spring (set)	\$41.00	\$42.35
<b>Miscellaneous / Other:</b>		
Basketball hoop	\$46.75	\$48.29
Bicycle	\$17.55	\$18.13
Christmas tree	\$11.20	\$11.57
Entertainment center	\$58.20	\$60.12
Hot tub cover	\$58.20	\$60.12
Hot water heater	\$46.75	\$48.29
Treadmill, door, furnace, barbecue, satellite dish, lawnmower	\$29.25	\$30.22
Waterbed bag	\$17.55	\$18.13
Windows (per window)	\$17.55	\$18.13
<b>Tires:</b>		
Tires with rims – Passenger or light truck	\$23.40	\$24.17
Tires without rims – Passenger or light truck	\$17.55	\$18.13
Tires – Heavy equipment, semi, etc. charged per ton at current disposal facility gate rate	Gate Rate	
<b>Return Trip Fee:</b>	\$23.40	\$24.17
<b>Minimum Charge:</b>	\$17.55	\$18.13
<b>Special Services Not Listed:</b>	Cost of Collection/Disposal	

## EXHIBIT B

### **City of Wilsonville Solid Waste and Recycling Rate Supplemental Memo for City Council**

The following memo addresses the direction from City Council regarding the development of an alternative rate schedule to provide Republic Services an operating margin of 10% on the estimated 2025 collection expenses.

#### **Rate Objectives**

1. Adjust rates to return a composite return of 10%
  - a. Set the rate of return to 10% for drop box / roll off compactor service.
  - b. Commercial container rates will not be changed as the estimated rate of return exceeds 12% - revenue generated over 10% will buy down cart service rates.
  - c. Utilize the excess income generated from commercial services to offset a portion of the collection costs for customers with a rollcart, which are primarily residential.
    - i. Provide two rate scenarios for residential customers with a 20-gallon roll cart.

#### **Drop Box / Roll Off Compactor Service**

The revenue shortfall for drop box/roll-off compactor service is \$104,500. This is the additional amount the hauling rates need to generate to return a 10% margin on hauling. The cost of disposal is not included in the service fee calculation, as it is a pass-through expense that varies with each haul. In addition, all waste and recycling delivered to WRI includes a margin embedded in the tipping fee charged by Republic Services.

Republic reported 5,910 drop box / compactor hauls in Wilsonville in 2024. Dividing the revenue shortfall by the hauls, the average increase is \$17.68 (\$104,500 / 5,910 hauls). Haul times vary between drop box and compactors. Compactor services require approximately 20 more minutes; therefore, the \$17.68 average cost per haul was adjusted to account for the time difference. The proposed increases are approximately \$16.00 for drop box service and approximately \$24 for roll off compactors. Table 1 details the cost and service calculations based on the average haul time for each service.

**Table 1: Proposed Rate Increase for Drop Box / Roll Off Compactor Service**

Service	Current Rate	Rate Increase	Proposed Rate 1	Percentage Increase
10-29 yard drop box	\$134.41	\$15.59	\$150.00	11.60%
30 yard drop box	\$150.82	\$16.18	\$167.00	10.73%
40 yard drop box	\$170.32	\$15.68	\$186.00	9.21%
10-19 yard compactor	\$134.41	\$23.59	\$158.00	17.55%
20-29 yard compactor	\$150.82	\$24.18	\$175.00	16.03%
30-39 yard compactor	\$209.30	\$23.70	\$233.00	11.32%
40+ yard compactor	\$278.05	\$23.95	\$302.00	8.61%

All other ancillary drop box rates would be increased by the CPI.

Note 1: Fees are rounded to the nearest dollar.

## Commercial Subsidy

Revenue generated in excess of the 2025 estimated expenses is \$109,937, less the mid-year disposal increase of \$57,586. Therefore, the buy-down from commercial collection to cart collection is **\$52,351** (\$109,937 - \$57,586).

## Roll Cart Service

Table 2 compares current rates in Wilsonville with those in neighboring Clackamas jurisdictions to provide the City Council with a barometer of the amounts its constituents pay. Table 2 is sorted from the lowest rate to the highest rate for the 20-gallon cart.

**Table 2: Residential Collection Rates Within Clackamas County**

Jurisdiction	20 gal	35 gal	65 gal
Wilsonville	\$23.20	\$31.45	\$40.90
Oregon City	\$28.74	\$37.66	\$52.78
Canby	\$28.83	\$34.34	\$54.97
Lake Oswego	\$29.20	\$39.54	\$58.90
Gladstone	\$30.02	\$37.03	\$50.34
West Linn	\$31.64	\$37.70	\$60.38
Clackamas Urban	\$33.45	\$39.05	\$51.25
Happy Valley	\$33.45	\$39.05	\$51.25
Milwaukie	\$34.72	\$40.43	\$52.72

Wilsonville has the lowest residential collection rates within the region. Table 3 is the residential customer count by cart volume.

**Table 3: Wilsonville Residential Customers by Cart Volume**

Cart Volume	20 gal	35 gal	65 gal	Total
Customers	736	2,875	2,095	5,706
Customer %	13%	50%	37%	

Note: Table 3 doesn't include commercial customers that have a roll cart for service.

The increase for cart collection services is comprised of two costs: collection and disposal. The collection cost is calculated in Table 4.

**Table 4: Roll Cart Collection Increase**

Description	Amount	Note / Calculation
Collection Costs	\$ 2,230,151	Estimated 2025 Collection Costs
Op Margin (10%) + Fran. Fees (5%)	\$ 393,556	Costs x (15%/(1- 15%))
Total Revenue Requirement	\$ 2,623,707	Collection Cost + Margin + Fran. Fees
2025 Revenue	\$ 2,477,138	2025 Cart Revenue
Rate Increase	\$ 146,569	Revenue Requirement – 2025 Revenue
Commercial Buy Down	\$ (52,351)	Commercial Revenue over 10%
Collection Increase	\$ 94,218	Rate Increase – Commercial Buy Down
Cost per Customer	\$1.38	Increase /12 months / 5,706 customers

Waste disposal increased from \$145.93 per ton to \$158.35, an increase of \$12.42 per ton or 8.5%. Table 5 applies the increased disposal cost to the three sizes of residential carts.

**Table 5: Application of the Disposal Fee Increase to Residential Cart Service**

Cart Collection Service	20 gal	35 gal	65 gal
Weekly Set Out Weight in Pounds	14.00	22.40	43.50
SW Disposal Increase	\$0.38	\$0.60	\$1.17
Op Margin (10%) & Fran. Fee (5%)	\$0.07	\$0.11	\$0.21
Total Disposal Increase	\$0.45	\$0.71	\$1.38

Table 6 combines the increased collection cost with the disposal cost to calculate the residential rate increase.

**Table 6: Cost of Service Residential Rate Increase**

Description	20 gal	35 gal	65 gal
Current Rate	\$23.20	\$31.45	\$40.90
Disposal	\$0.45	\$0.71	\$1.38
Collection Increase	\$1.38	\$1.38	\$1.38
Total Increase	\$1.83	\$2.09	\$2.76
Proposed Rate	\$25.03	\$33.54	\$43.66
% ▲	7.9%	6.6%	6.7%
Rate Spread	75%		130%

A second option for residential rates is to maintain a 30% spread between cart sizes; therefore, the base rate would be the 35-gallon cart, and the spread would be 30%. The total required increase for residential cart service is \$152,011. Table 7 applies the necessary increase to residential customers to achieve a 30% rate variance across the carts offered for residential service.

**Table 7: Residential Rates with a 30% Rate Spread**

Description	20 gal	35 gal	65 gal
Current Rate	\$23.20	\$31.45	\$40.90
Increase	\$0.32	\$2.15	\$3.33
Proposed Rate	\$23.52	\$33.60	\$44.23
% ▲	1.4%	6.8%	8.1%
Rate Spread to 35-gallon cart	70%		132%

The risk of this rate method is that the profitability burden is placed on customers with larger carts. Approximately 87% of customers are being assessed a higher fee to provide a price break for 13% of customers in the smaller cart. If a sizeable number of customers migrate to the 20-gallon cart, the rate subsidy will continue to increase.

### Recommendation

The average weight of a 20-gallon cart is 14 pounds per set out; whereas, the average weight of a 35-gallon cart is 23 pounds, and 44 pounds for a 65-gallon cart. The garbage volume is the only difference between the service provided to residents, as recycling and yard debris are the same for all customers.

The difference in garbage disposal cost between the 20-gallon cart and the 35-gallon cart is only \$3.36 per month. However, the difference in the proposed rate in Table 6 between a 20-gallon cart and a 35-gallon cart is \$8.51.

Even with the proposed increase in Table 6, Wilsonville has the lowest residential rates in Clackamas County.

Applying the increased service cost to the respective cart sizes in Table 6 maintains a wide spread between the cart sizes without overburdening customers in the larger cart sizes.

## Revenue Reconciliation

Table 8 calculates the increase necessary for drop box/ roll off compactor service to increase the margin from 2.46% to 10%

**Table 8: Drop Box / Roll Off Compactor Revenue Reconciliation**

Description	2025 Estimate	Increase	Change	Notes
Revenue	\$3,279,396	\$104,500	\$3,383,896	Increase haul revenue
Allowable Costs	\$1,215,432	\$0	\$1,215,432	Allowable Costs unchanged
Disposal	\$2,033,271	\$0	\$2,033,271	Unchanged Pass Through
Total Costs	\$3,248,703	\$0	\$3,248,703	Allowable Costs + Disposal
Income	\$30,693		\$135,193	Revenue - Total Costs
Return	2.46%		10.01%	Income / (Revenue - Disposal)

Table 9 calculates the impact of the increased revenues from Table 4 and Table 8.

**Table 9: Return Impact on Rate Increases from Cart and Drop Box Service**

	Cart	Container	Roll Off	Composite
Revenue	2,477,138	3,153,149	3,279,396	8,909,683
Disposal / Processing	869,643	1,157,496	2,033,271	4,060,410
Collection Costs	1,183,504	1,175,350	899,386	3,258,240
Indirect Costs	221,179	251,273	152,404	624,856
Franchise Fees	121,702	155,408	163,970	441,080
Less Unallowable Costs	-441	-622	-328	-1,391
Total Costs	2,395,587	2,738,905	3,248,703	8,383,195
Franchise Income	81,551	414,244	30,693	526,488
Return on Revenue	3.29%	13.14%	2.46%	7.66%
Revenue Increase	146,569	-52,351	104,500	198,718
Net Revenue Increase	94,218		104,500	198,718
Total Revenue	2,571,356	3,153,149	3,383,896	9,108,401
Income	175,769	414,244	135,193	725,206
ROR	6.8%	13.1%	10.0%	10.3%

## EXHIBIT C



# Republic Services Rate Schedule for Collection and Disposal of Solid Waste, Recyclables, Organics, and Other Materials

**Effective: January 1, 2026**

### **City of Wilsonville Online Information:**

[www.wilsonvilleoregon.gov/garbage](http://www.wilsonvilleoregon.gov/garbage)  
[www.wilsonvilleoregon.gov/recycling](http://www.wilsonvilleoregon.gov/recycling)

### **REPUBLIC SERVICES OF CLACKAMAS AND WASHINGTON COUNTY**

**Sign-up for Services:** [www.republicservices.com/shop](http://www.republicservices.com/shop)

#### **Customer Service Hours:**

Monday Friday: 8:00 am to 5:00 pm

Saturday: 8:00 am to 12:00 pm

#### **Customer Service Phone Numbers:**

503-682-3900 1-800-700-8610 (with Spanish language option)

#### **Hours of Operation:**

Monday Friday 8:00 am - 5:00 pm

#### **Facility Address:**

10295 Ridder Rd Wilsonville, OR 97070

## ROLLCART SERVICES RATES

### Residential Single-Family Dwellings and Condominium Communities

<b>Residential Single-Family Dwelling Garbage Cart</b>	<b>Rate per Month</b>
• Includes 65 gallon recycling cart, 18 gallon glass recycling bin, and 65 gallon yard debris/organics cart service	
20 gallon	\$25.03
35 gallon	\$33.54
65 gallon	\$43.66
<b>Charbonneau Garbage Cart</b>	<b>Rate per Month</b>
• Charbonneau District only is yard debris/organics exempt due to privately-paid district-wide landscaping debris removal service	
• Includes optional 65 gallon recycling cart and 18 gallon glass recycling bin service	
20 gallon	\$22.04
35 gallon	\$26.73
65 gallon	\$37.41
Add Optional 65 gallon yard debris/organics cart service	\$9.03
<b>Condominium Garbage Cart</b>	<b>Rate per Month</b>
• Includes 65 gallon recycling cart, 18 gallon glass recycling bin, and 65 gallon yard debris/organics cart service	
20 gallon	\$25.03
35 gallon cart	\$33.54
65 gallon cart	\$43.66
<b>Recycle+ Opt-In Additional Recycling Collection Service</b>	<b>Rate</b>
Base Charge * (billed monthly)	\$2.65
Curbside Collection placed within 3 feet of street (each time/occurrence)	\$9.80
Non-Curbside Collection* placed 5-150 feet from street (each time/occurrence)	\$12.40
Non-Curbside Collection * placed over 150 feet from street (each time/occurrence)	\$13.78
<i>* Non-Curbside Collection Receptacle is placed in mutually agreed-upon location, such as the door step next to the garage, on the front porch by door, etc.</i>	
<b>Alternative and Special Collection Services</b>	<b>Rate</b>
On Call (per each pick-up/service)	\$13.64
Recycling Only (monthly fee; 1-month minimum service)	\$12.22
Yard Debris/Organics Only (monthly fee; 1 month minimum service)	\$9.03
Recycling & Yard Debris/Organics Only (monthly fee; 1-month minimum service)	\$18.64

**Residential Single-Family Dwellings and Condominium Communities**  
**Continued from Prior Page**

<b>Additional / Extra Service</b>	<b>Rate</b>
Additional roll cart washout/exchange per cart (one free washout/exchange per cart per year for any type or size of cart)	\$13.64
Lost or damaged garbage cart (new replacement cart)	\$76.88
Lost or damaged yard debris cart (new replacement cart)	\$80.56
Lost or damaged recycling cart (new replacement cart)	\$80.56
Lost or damaged recycling bin (new replacement cart)	\$13.06
Return-trip fee outside of normally scheduled route	\$25.75
All occasional extras (extra box/bag/can per extra item per service/occasion)	\$7.12
Over-full can/cart charge (per can/cart per service/occasion)	\$7.12
Yard debris/organics contaminated with garbage (per can/cart per service/occasion)	\$15.42
Gate opening/roll-out container (monthly)	\$19.21
Special container (medical waste; per month fee)	\$19.21
<b>Temporary Clean-Up Container</b>	<b>Rate</b>
• 3 Yards Maximum Volume for 4 Days of Use	
Delivery & Removal of Container	\$141.30
Extra Dump	\$101.68
Daily Container Rental Charge Past 4 Days (per day fee)	\$6.88

## COMMERCIAL SERVICE RATES

### Commercial Services – Rate Per Month

Container	1 Stop/Wk	2 Stops/Wk	3 Stops/Wk	4 Stops/Wk	5 Stops/Wk	6 Stops/Wk
1 yard	\$119.28	\$232.19	\$335.79	N/A	N/A	N/A
1.5 yard	\$156.60	\$299.02	\$439.73	N/A	N/A	N/A
2 yard	\$202.08	\$386.39	\$570.31	\$764.92	\$957.72	\$1,153.76
3 yard	\$274.86	\$531.19	\$789.00	\$1,067.58	\$1,343.66	\$1,619.18
4 yard	\$356.39	\$697.73	\$1,038.21	\$1,406.57	\$1,771.53	\$2,135.71
5 yard	\$432.69	\$839.14	\$1,257.21	\$1,704.26	\$2,147.58	\$2,589.25
6 yard	\$495.06	\$965.80	\$1,456.36	\$1,975.59	\$2,489.92	\$3,003.35
8 yard	\$652.07	\$1,273.95	\$1,922.53	\$2,611.29	\$3,292.89	\$3,973.06

### Extra Commercial Pick-Up

Container Size	Rate per Pick-up
1 yard	\$25.70
1.5 yard	\$35.98
2 yard	\$47.03
3 yard	\$68.25
4 yard	\$89.58
5 yard	\$110.91
6 yard	\$132.13
8 yard	\$173.59

- Extra Commercial Pick-Up Rates for additional container dumps (return trips).
- Container Compactor rate is 2.2 times the regular rate.
- Customers subject to Metro Ordinance No. 18-1418 Business Food Waste Requirement contact Republic Services.
- Extra material beyond the capacity of the container is charged \$29.02 per yard. Contamination fee of \$14.93 is assessed for recycling contamination.

### Multi-Family Communities/Commercial Cart Service

Includes collection of mixed recyclables and glass; by special arrangement, may include collection of yard debris/organics that includes food waste.

Size	Rate per Month
35 gallon cart	\$25.84
65 gallon cart	\$39.49
90 gallon cart	\$49.47

### Recycling Rates for Multi-Family Communities with Compactors or Train Systems

Number of Units	Rate per Month
1-99 *	\$154.93
100-199 **	\$2.72
200-299 **	\$2.14
300-399 **	\$1.88
400+ **	\$1.83

\*minimum

\*\* per unit

**Additional Recycling Services – Drop Box and Commercial Customers**

Container Size	Rate per Month Per Container
65 gallon *	\$17.91
95 gallon *	\$21.72
Metal Tote **	\$28.12
Cardboard Container for customers that have less than 4 cubic yards of flattened cardboard per month	\$28.12

\* includes pick-up

\*\* monthly rent, plus hourly rate

**Miscellaneous Service Rates – Hourly Hauling Rate**

Service	Rate per Hour
1 truck + 1 driver	\$117.80
1 truck + 1 driver + 1 helper	\$148.77

## INDUSTRIAL DROP BOX AND ROLL OFF COMPACTOR SERVICE RATES

### Drop Box/Compactor Haul Rates

Container Size	Haul Rate
10-29 yard drop box	\$150.00
30 yard drop box	\$167.00
40 yard drop box	\$186.00
10-19 yard compactor	\$158.00
20-29 yard compactor	\$175.00
30-39 yard compactor	\$233.00
40+ yard compactor	\$302.00

### Additional Drop Box Fees

Service	Rate
Drop Box Delivery Fee	\$63.06
Fee for less than 1 haul per month	\$23.31
Round-trip box (per haul)	\$41.87
Return Trip Fee (Fee assessed when customer is not ready at appointed date/time, requiring a second, return trip to customer)	\$24.80
Mileage Fee (after 12 miles) (Fee is assessed for drop box / compactor hauls exceeding 12 miles from the point of collection to the disposal facility)	\$4.86
Landfill Surcharge (Surcharge is assessed when disposal is required at a landfill. The fee is to offset the additional time expended on-site)	\$49.58

### Drop Box Rental Fees (Per Day and Per Month)

Drop Box Size	Rate/Day
10 yard - After 48 hours	\$10.07
20 yard - After 48 hours	\$10.07
30 yard - After 48 hours	\$11.07
40 yard - After 48 hours	\$13.25

Drop Box Size	Rate/Month
10 yard - Monthly	\$94.32
20 yard - Monthly	\$94.32
30 yard - Monthly	\$99.62
40 yard - Monthly	\$104.92

Rent charged is the lesser of the daily or monthly rent total.

## SUPPLEMENTAL SERVICES RATES

Type of Service	Rate
<b>Special Services Not Listed:</b> Hauler will charge the reasonable cost of collection and disposal; charge to be related to a similar schedule fee where possible.	Cost of Collection/Disposal
<b>Appliances:</b>	
Large appliances that contain Freon (accessible at curb)	\$55.75
Large appliances without Freon (accessible at curb, Freon removal certificate required for pick up)	\$32.01
<b>Bathtub / Sink / Toilet:</b>	
Fiberglass tub/shower	\$49.55
Sinks without cabinet	\$18.60
Toilet	\$24.80
<b>Carpets:</b>	
Rug	\$18.60
<b>E-Waste (Electronic Devices) Removal:</b>	
TV under 25", PC monitor, laptop	\$18.60
TV over 25"	\$37.20
TV console, TV projector, copiers	\$49.55
<b>Furniture:</b>	
Hide-a-bed	\$49.55
Small furniture – recliner chair, office chair, crib, coffee table, patio table, cabinets, etc.	\$24.80
Large furniture – full sized couch, dining table, dresser, etc.	\$37.20
<b>Mattresses:</b>	
Twin mattress/box spring (set)	\$24.80
Double/queen mattress/box spring (set)	\$37.20
King mattress/box spring (set)	\$43.46
<b>Miscellaneous / Other:</b>	
Basketball hoop	\$49.55
Bicycle	\$18.60
Christmas tree	\$11.87
Entertainment center	\$61.68
Hot tub cover	\$61.68
Hot water heater	\$49.55
Treadmill, door, furnace, barbecue, satellite dish, lawnmower	\$31.00
Waterbed bag	\$18.60
Windows (per window)	\$18.60

<b>Tires:</b>	
Tires with rims – Passenger or light truck	\$24.80
Tires without rims – Passenger or light truck	\$18.60
Tires – Heavy equipment, semi, etc. charged per ton at current disposal facility gate rate	Gate Rate
<b>Return Trip Fee:</b>	\$24.80
<b>Minimum Charge:</b>	\$18.60